

**General terms of Quotes:**

1. Base of calculation and quantity  
The price is based on the total offered quantity and the defined deliver lot size.
2. Minimum quantity surcharge  
The cost of material surplus will be charged on the order. The costs can be compensated In case of a repeat order within 6 months.
3. Surcharge for small invoices  
The minimum order value may not be below CHF 250. In the case that this should be the case a surcharge will be added to the price in order to achieve the CHF 250.
4. Calculation of copper and metal surcharges  
Base for the calculation of copper and metal surcharges is the market price the day after receipt of order. Prices are calculated with copper base EUR 400 / 100 kg copper
5. One time initial costs  
One time initial costs are declared as a separate position:
  - Tool costs (Also accessories and equipment)
  - Wire harness board costs
  - Engineering costs (Calculation: hours \* hourly rate)
  - Preparation costs (making of production documents, Bill of material)
  - Test device, making of test adapter, testing program
6. First article inspection  
If the time required for a first article inspection should exceed ½ hour, the time will be billed with CHF 88.-/h.
7. Changes  
Change costs started by the customer after order confirmation by Confecta AG has been issued are subject to a separate charge. In the case that substantial changes are made during quote negotiations, the additional costs will be offered separately.
8. Technical clarification  
Technical clarification and adjustments due to inconsistencies in the technical documents will be charged to the customer after prior consultation at an hourly rate of CHF 88.-
9. Delivery date  
The first delivery will be done as mentioned above after receipt of all required specifications and documents. Further deliveries will be made according to a separately agreed delivery plan.
10. Quote validity  
30 days. Possible price changes due to copper price surcharge reserved.
11. Price validity / currency clause  
See Confecta General conditions, numeral 3.

It would please us to carry out the order for you. Already today we assure you a reliable service.

We await your decision with interest.

Best Regards

C O N F E C T A A G

All information delivered by us, independent of a placing of orders, is to be treated confedntially.

It is strictly prohibited to forward the information, directly or indirectly, to a third party. Infringements can be prosecuted.